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# Industrial Excellence

*A Quarterly Publication of the Greater Jamestown Economic Development Zone and  
the Manufacturers Association of the Jamestown Area*

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*Volume 1, Issue 11*

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## **Reg Lenna, Great Industrialist and Community Leader**

This issue of Industrial Excellence is dedicated to Reg Lenna. Reg Lenna served as MAJA president from 1960-1961. Reg Lenna was one of our communities very important industrialists and leaders. He will be missed. We thank Reg for his service to the association and the community as a whole.

## **Patricia J. Kinney, Zone Assistant Coordinator, Retires**

On December 31, 1999, Pat Kinney retired from the Greater Jamestown EDZ. Sally T. Martinez, Zone Coordinator, said, "We thank Pat for her dedicated service to the Zone. She brought tremendous strengths to the Zone. We wish her a long and happy retirement." A community-wide retirement party was held on January 31<sup>st</sup> at the Sheldon House.

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## **Manufacturers Establish 2000 Priorities**

*Written by Heidi Nauleau, MAJA President*

The Manufacturers Association looks forward to working with the manufacturing community to meet their needs and advocate on their behalf. Through our strategic planning process the organization has defined a vision and several key principles that the Association will follow to achieve our objectives.

### **The Vision**

The Manufacturers Association is a pro-active leader committed to enhancing the economic strength of the region. The Association acts as a primary resource for information and assistance to promote manufacturing excellence.

### **MAJA Principles**

*We* achieve our mission through the development of information and services of benefit to members and the geographic area in which they operate.

*We* promote and host cross-functional communications with our membership on specific issues by using sub-committee structures.

*We* communicate and coordinate with the local, state and federal government, and agencies in response to our memberships needs.

*We* work with various organizations and agencies to define training that is available to manufacturers and seek to create programs that meet the specific training needs that are not fulfilled by existing institutions by developing linkages with schools and agencies.

*We* play a pro-active role in creating high quality, accessible and affordable health care by partnering with other organizations seeking to attain this same objective.

*We* work with government and various organizations to define and address the economic development needs of the manufacturing community with emphasis on efficiencies and cost reduction efforts.

### **Taking Action To Build A Strong & Viable Community**

The Association will continue to advocate for and support cost competitive government initiatives and the consolidation of county services. The organization will continue its advocacy for a rail authority to allow for real estate tax abatement on the Norfolk/Southern lines that serve our county. The Association will support efforts to expand the I86 designation east of Corning. The Association will continue to partner with agencies and work through a collaborative process within the community to seek to assure high quality, accessible and affordable health care. In addition, the Association will work toward improving air service into our community.

*Priorities, Continued On Page 5*

## **Woods Alliance Group Training Available**

The Private Industry Council (PIC) and the Wood Alliance Group, comprised of nine local wood industry manufacturers, are sponsoring a training course focused on new employment in wood manufacturing. Classes begin March 6, 2000 and continue until March 22, 2000. The training will provide basic skills for positions at the entry level in the industry. Students successfully completing the course are guaranteed a job with one of the woods manufacturers. The tuition for the course is \$350, with financial aid available to those who qualify. Classes will be held Monday – Friday, 6:00–9:00P.M. at the PIC Teaching Factory on Allen and S. Work Streets. Registration must be completed by Feb. 28, 2000. For further information, please call Cindy Marvell, 716/664-9053.

## **Business Annual Reports (BARS) And Annual Visits**

The BARS are being mailed from the Zone office in Albany and will arrive next week. We will immediately send them to each Zone Certified Business. They are due in our office by March 31<sup>st</sup>.

It's also time for the GJEDZ staff to visit or call your business. Staff will be setting up appointments within the next three weeks. See you soon.

## **News from the Greater Jamestown EDZ and ZCC**

### **Airport Hill Industrial Park Sewer Project Nearly Complete**

Lack of adequate sewers has been a severe hindrance to new industrial development at the Airport Hill Industrial Park. Thanks to the efforts of County Executive Mark Thomas, Ken Brentley, Rose Wightman, and staff at the Chautauqua County Department of Public Facilities, Gil Randell, Don McCord, and the County Planning staff, Pat Tyler, Supervisor, Town of Ellicott, the Jamestown Board of Public Utilities, and the sewer project engineers and contractors, ABATE Engineering, Firstrhyme, and Tunney Electric, the businesses at the Airport Hill Industrial Park will be hooked into the BPU sewer system within two months. The project, financed by Chautauqua County and the US Department of Housing and Urban Development (HUD), has been a goal of the County Industrial Development Agency and the Greater Jamestown EDZ for the past two years. At least forty new jobs will be created by the businesses along the new line.

## **Statewide Zone Capital Corporation**

On February 2, 2000, the NYS Department of Economic Development presented a seminar in Olean, NY, at the Old Library Inn. Fred DiMaggio, Director of the Economic Development Zones Program, and Kevin McAuliffe, an attorney with Green & Seifter, consultant to the Statewide Zone Capital Corporation, described the ongoing process to fund Statewide, detailing the efforts to get bank participation. Statewide has raised approximately \$25,000,000 to date and is looking for full funding of approximately \$100,000,000.

Christine Mesick, Program Coordinator from the New York Business Development Corporation (NYBDC) discussed the loan processing requirements and the timetable. Eligible activities will include business expansion, purchase of machinery and equipment, and in some cases, working capital. New jobs will be required, as will equity investments of at least 10%. The loans will carry a negotiable term and an interest rate of Prime-3/4%.

The Statewide Zone Capital Corporation will begin to process loan applications from Zone Certified Businesses on or about March 1, 2000. Approximately \$300,000 will be available locally, with additional monies dependant on participation. The Greater Jamestown EDZ will notify Zone businesses when Statewide begins accepting loan applications.

Remember, GJEDZ has Revolving Loan Funds available now for Zone manufacturers creating new jobs. Applications are available at the Zone office. Call 716/483-7773.

## **Freemarkets.Com**

On Jan 25, 2000, the Dunkirk–Fredonia EDZ presented a seminar on [www. freemarkets.com](http://www.freemarkets.com), a web site designed to help major industrial customers locate potential suppliers and vice versa. The FreeMarkets concept is based on auctions. A customer provides FreeMarkets with an RFP and a list of the bidder requirements. FreeMarkets evaluates the RFP and locates bidders based on the company's requirements. A date and time is set for the auction (or bidding process) to occur online. FreeMarkets handles the bidder screening, training, and provides the software to conduct this operation. The customer pays the FreeMarkets fee.

FreeMarkets began as an online parts locator for the metals industry, expanding now into the raw materials, commodities, and used machinery markets. FreeMarkets seems to present a unique opportunity for businesses to generate new business contacts and sales throughout the US and the world. locator parts in the metals industry.

## Manufacturing Focus

# Ring Precision Components-Producto Machine Company

The Ring Division of the Producto Machine Company, under the name of the Ring Punch & Die Company, was founded in 1945 on the strength of a patent obtained by one of the founders. The assigned patent dealt with a means of retaining punches and dies in their respective plates, using a lockwasher ring, hence the name Ring. Today the Ring Division is one of the eight major punch and components companies in the United States manufacturing precision tooling components for the aerospace and electronics industries, sheet metal and paper stamping industries, as well as for the plastics, rubber molding and pharmaceutical industries.

The Ring Division is one of two separate manufacturing divisions contained in the Tooling Group of the Producto Machine Company. The Producto Machine Company, in addition to having complete manufacturing facilities in Jamestown, Chicago and Bridgeport, has die set assembly facilities in fourteen major cities plus seventy-four distributor service organizations located throughout the United States, Canada and Mexico. In Bridgeport Connecticut, the 250,000 square feet of manufacturing space is occupied by the Die Set Division, the second largest die set manufacturer in the country, and the Thermoform Tolling Group, offering complete turn-key service on mold beds up to 60"x120" to industries ranging from food packaging and medical containments to consumer applications. Since its founding in 1928, the Producto Machine Company has built complex automatic special application machinery for the automotive, appliance, and aircraft industries.

The Moore Tool Company, also located in Bridgeport Connecticut, is also a wholly-owned subsidiary of Producto. Moore manufactures and remanufactures machine tools and systems for companies requiring high productivity and high precision manufacturing solutions. Moore is a world-wide leader in the manufacture of jig grinders and specialized machine tools for industries requiring the highest level of precision including optics and aerospace.

In Jamestown Producto's Ring Division, with its 41,000 square feet is the second largest manufacturing operation in the Producto organization. One section of the plant is high bay construction with a traveling bridge crane capable of handling up to 15,000 pounds of raw material or finished goods. Modern efficient and attractive office and engineering quarters running latest technology CAD systems complement the factory area. Recent capital purchases include CNC mills, lathes, form grinder, jig grinders, wire EDM and RAM EDM, cylindrical grinders and surface grinders. Ring's Quality department is similarly equipped with latest technology to assure strict compliance to customer specifications.

Since 1974 the Ring Division has produced pins and bushings, for the Die Set Division. This operation is now fully integrated into the Ring Division procedures offering a complete line of pins ranging from " to 3" diameter and up to 28" in length and bushings, including ball bearing style as well as solid bronze bushings.

## MAJA 100 Year Anniversary Compilation

The Manufacturers Association is in the process of compiling a 100 Year Anniversary Book. The book will incorporate information about member companies and historical events that have occurred throughout our communities rich manufacturing history. In this effort the Association is calling upon its members to share personal testimony, historical photographs, and information you may have regarding the association and your companies involvement in the association. You may call the MAJA office at 483-1833 or mail to 15 West Third Street, Jamestown, NY 14701 if you have information that you would like to share.

### MAJA Annual Meeting A Historical Occasion

The Manufacturers Association of the Jamestown Area will kick off the new millennium with its first female President. The Association, celebrating its 100<sup>th</sup> year in existence, marked the occasion by electing Heidi Nauleau as its President. Heidi represents the fourth generation from within her family to hold the position in the historic organization.

The membership approved the following appointments to the executive committee:

**John Churchill**  
*Jamestown Electro-Plating*  
*Immediate Past President*

**Heidi Nauleau,**  
*Aarque Companies*  
*President*

**Gary Johnson**  
*Phoenix Metal*  
*Senior Vice President*

**Marcus Turner**  
*Chautauqua Plastics*  
*Second Vice President*

**Roger Lane**  
*HSBC*  
*Secretary/Treasurer*

The membership approved the following appointments to the board of directors:

**Daniel Berry,** *Ulrich Planfiling*

**Rolf Jacobson,** *MRC Bearings*

**Kim Peterson,** *Ellison Bronze*

**Michael Cappa,** *Crawford*  
*Furniture*

**Jack Swan,** *Chautauqua*  
*Hardware*

**Ian Woodwards,** *Trinity Biotech*

Mayor Sam Teresi was the guest speaker at the event, updating the organization on development projects in the community including the proposal for a downtown Jamestown Ice Rink.

## Ownership Transition

### Helping Small Businesses Succeed

For many small-business owners and employees, the biggest day-to-day challenge they face is keeping an eye on the bottom line. But what happens when the unexpected takes place – the business owner suddenly becomes disabled or passes away? Without a formal business succession plan, the future of the company could be in jeopardy and its employees could be out of work.

Empire State Development's Ownership Transition Services (OTS) program is designed to help companies plan for the future by assisting business owners to develop a succession plan that can eliminate unnecessary costs and maximize the future of the business.

The OTS program provides direct assistance with business succession, mergers and acquisitions, estate planning, corporate restructuring, valuation, Employee Stock Option Plans, and other planning issues. Teams of experts – attorneys, accountants, investment bankers and financial advisors – work with OTS clients to develop a pertinent succession plan. Even if the business owner is undecided about the future of the company, an OTS expert consultant can explain all the options available and help the client determine what would work best for his or her particular situation.

Contact Douglas D. Knox, Empire State Development, Western New York Region, at (716) 856-8123 extension 250 for more information on this valuable service.

## The Manufacturers Association: A Year of Growth

By John Churchill, MAJA Immediate Past President

1999 marked a year of growth for the Manufacturers Association of the Jamestown Area. The organization experience both a growth in membership and a substantial increase in the services provided to our members. The Association's board of directors of the Association carried through on a strategic planning process to define how we can best address the needs of the manufacturing community. In that process we defined several key issues that we believe the association must address on behalf of our membership. We have made a commitment to our membership to expand our member services, increase the level of communication with our membership, work with other organizations in an effort to address the workforce development needs of the community, take a proactive role in creating high quality, accessible and affordable health care in the community, and seek to address the economic development needs of the manufacturing community.

### Manufacturers Accomplishments 1999

#### Wage and Salary Survey

The Annual Wage and Salary survey was improved to make it easier to fill out and more valuable to our members.

#### Member Roundtables

A Human Resource Roundtable and President and CEO Roundtable was initiated that meet on a monthly and bi-monthly basis to keep our members and their employees up to date on issues important to their companies.

#### Website Development

The Association has launched a web-site located at WWW.MAJA-NY.COM which will keep members updated on activities of the association and allow members to access information important to manufacturing.

#### Training Opportunities

The Association now offers training programs on the JCC campus in partnership with Jamestown Community College and the Northwest Pennsylvania Manufacturers Association. In addition, the Association continues to offer an MBA program at a discounted rate for our members through Penn State Erie.

#### Member Communication

The Association in Collaboration with the Greater Jamestown Economic Development Zone developed the *Industrial Excellence* newsletter.

#### Advocacy

The Manufacturers Association represents its membership at the local, county, state and federal level on a variety of issues. In 1999, the Association took a strong position in favor of two important issues within Chautauqua County. In an effort to keep disposal rates and transportation costs affordable the Association took a position in favor of the county bonding to build a new cell at the county landfill. We made the commitment to work with our members to assure that their waste was being transported to the county landfill. In 1999 the landfill saw a 50% return of industrial waste, keeping the landfill in the black. The second issue was the County's bonding proposal to build infrastructure in the five Chautauqua County Industrial Parks. The Association supported a bonding initiative to build infrastructure within Chautauqua County's Industrial Parks. Again, MAJA's strong support in collaboration with the business community helped pass the

*A Year of Growth, Continued on Page 5*

*A Year of Growth Continued from Page 4*

bond issue, assisting the County with its competitive edge to encourage new development.

**Meeting The Needs of Manufacturers**

As part of our commitment to continually improve the level of service to our membership, the Manufacturers Board of Directors decided to hire a full-time Executive Director. In July of 1999 Todd Trantum accepted the position. Returning to the community in 1998 from Phoenix Arizona, Todd became the Executive Director of the Downtown Jamestown Development Corporation and in October of 1998 he took on additional job duties as the Interim Executive Director of the Jamestown Area Chamber of Commerce and the Manufacturers Association of the Jamestown Area. By having a full-time executive director we feel that we can better achieve the level of customer service that manufacturers deserve.

Throughout 1999 the Manufacturers Association made many strides in the areas of expanding the associations services to better meet the needs of our members and advocating in favor of initiatives that benefit manufacturers. We look forward to the year 2000 and continued service to our member companies and the community as a whole.

*Priorities, Continued from Page 1*

Through the Workforce Investment Board (WIB) the Association is seeking to assure that the new workforce development system puts the customer first and meets your needs. The Manufacturers Association currently has two representatives from our board that are active within the WIB in addition to several representatives from MAJA member companies.

The Manufacturers Association currently has two representatives from within the organization that are active members of the New York State Business Council. These individuals present the issues of our regions manufacturers at the state level.

**Commitment to Continuous Improvement**

The Association is dedicated to serving our members and developing services that meet their needs. As part of our commitment to customer service we believe that it is important that we continually seek and acquire input from our membership in an effort to improve current services and develop new and beneficial services.

**Collaboration**

Collaboration is a key component to developing a strong and viable community. We believe that we must reach out and work with organizations that share a common vision for our community and support their goals and objectives.

**Continued Growth and Service**

In the coming months you will hear more regarding our activities and initiatives as we seek to address the needs of the manufacturing community. We are in the process of developing a monthly two-page publication titled *Manufacturing Monthly* to keep you up to date on new services and important issues in the community. We look forward to continued growth and support of the manufacturing community in an effort to fulfill our objectives and serve your needs.

**Manufacturers Advocate For Formation of Rail Authority**

The Manufacturers Association along with business representatives and elected officials throughout the area are advocating for the creation of a rail authority on the New York State portion of the Southern Tier Extension railroad line. "We are urging the support of the Governor for the creation of the rail authority, allowing for real estate tax abatement on the New York State portion of the Southern Tier Extension railroad line," stated Todd Trantum, MAJA Executive Director. "We believe that a resolution to the issues surrounding the Southern Tier Extension Railroad Line is essential to the retention and expansion of industry in the southern tier and the attraction of new industry."

"We are deeply concerned that failure to create the rail authority in the very near future will result in the loss of the rail line," stated Jay Churchill, MAJA Immediate Past-President. "Loss of the rail line would be severely detrimental to the economic development efforts throughout the region as transportation is so vital to the retention, growth and attraction of industry." "The rail line is a vital economic development tool in our community."

**ALLTEL Discounts**

MAJA members receive ALLTEL discounts on Long Distance, Digital Centrex Lines, Communication Equipment and Internet.

## New Staff At The Greater Jamestown EDZ

The Zone welcomes a new staff member. Pamela J. Butler began her duties as the Zone Administrative Assistant on January 24, 2000. Zone businesses will meet Pam during the Zone's annual visits.

## Manufacturers Establish New Office

### Re-Locate to Downtown Jamestown

In late 1999 the Manufacturers Association moved its office to 15 West Third Street, Jamestown, NY, in an effort to accommodate the growth of the Association and the transition of Jamestown Area Chamber of Commerce into the Chautauqua County Chamber of Commerce. The organization continues to maintain efficiencies by sharing space with the Downtown Jamestown Development Corporation. The MAJA phone number remains 716-483-1833 but please note the new fax number is 716-483-6175.

## Manufacturers Find Cost Savings Through Workers- Comp Program

For More Information call the  
MAJA Office at  
483-1833 or David  
Langdon at Consolidated Risk  
Services,  
315-445-7920

## Environmental News

### Funding Available for Environmental Projects

The following is a **brief overview** of the Environmental Investment Program (EIP), administered by Empire State Development's Environmental Management Investment Group. The EIP invests appropriations from the Environmental Protection Fund as part of the State's commitment to improving environmental quality.

Matching funds are available through the EIP twice annually for capital projects; research, development and demonstration of new products and technologies; and technical assistance to help companies achieve pollution prevention and recycling results. Eligible projects are those that lead to the reuse, remanufacturing or recycling of materials otherwise destined for disposal, and pollution and waste prevention projects that lead to reductions in the volume or toxicity of waste before it is generated. Eligible recipients include New York businesses, not-for-profit corporations and municipalities applying on behalf of New York businesses.

#### RD&D

EIP can invest up to 80% of the eligible costs or \$200,000, whichever is less. EIP is not looking for basic research, and prefers projects which have high promise for leading directly to commercialization or use.

#### Capital Projects

EIP will invest up to 50% of the eligible project costs, up to a maximum of \$500,000. Eligible costs include: physical assets (land, buildings, machinery & equipment, etc.); improvements, alterations, or repair to real property (site prep., demolition, infrastructure); and consulting engineering costs related directly to the project. **IMPORTANT!:** a municipality, non-profit organization - acting as pass through to the company, must own all land, buildings, machinery etc.

#### Technical Assistance

EIP does not foresee awarding technical assistance contracts exceeding \$75,000; required match is 50%. Projects are those in which NYS municipalities and non-profit organizations directly assist NY businesses and institutions to achieve waste reduction/pollution prevention, reuse, remanufacturing or increase recycling activities.

Program awards are based on a competitive review process and applicants must be in compliance with environmental regulations at the time of the award. The deadlines for submitting proposals for the current year are May 2 and September 26, 2000. For more information call Will Welisevich, Environmental Ombudsman, at Empire State Development's Buffalo Office at 716-856-8123 ext. 248.

## ISO 9000+ Compliance Network

The Western New York Technology Center (TDC), in concert with the Greater Jamestown EDZ and Jamestown Community College (JCC), announce the long awaited ISO 9000+ Compliance Network for local manufacturers. Classes will begin the last week of March at JCC (Jamestown) from 8:00-11:30 AM, meeting approximately 13 times within a twelve month period. The total cost of the class will be from \$10-12,000 per business but grant sources will be available to underwrite at least 50% of the cost. Please call Sally Martinez at the GJEDZ office (483-7773) for additional details. The class is open to all manufacturers. This is a great opportunity to implement the ISO process for your business.

## Disposal of Fluorescent Lamps

*Written By Fletch Ward, Signore Inc.*

Fluorescent lamps are the light source of choice for most industries and businesses. Typically, fluorescents contain Mercury, which if the bulb is broken, can present a health hazard. Broken bulbs disposed in a landfill can also leach the Mercury into groundwater.

The presence of Mercury in broken fluorescent lamps causes the bulbs to fail one of the four criteria for inclusion into Resource Conservation and Recovery Act Regulations ("Flammable", "Corrosive", "Reactive", or "Toxicity") and become "Hazardous Waste". Fluorescents fail the criteria of Toxicity, which is measured by testing a diluted solution of a suspected chemical via the Toxic Characteristic Leaching Procedure of TCLP. Typically, spent fluorescent bulbs fail that test by exceeding the statutory 0.2 milligrams per liter maximum.

The EPA changed regulations governing disposal of fluorescent bulbs on January 6, 2000. The agency will incorporate fluorescent sodium, mercury vapor, and metal halide lamps into a broad category termed "Universal Wastes" because of toxic chemical constituents (Mercury in the case of fluorescents). This category also includes such items as mercury containing thermostats, and batteries. Universal Wastes are not subject to manifesting or record keeping under RCRA hazardous waste regulations, but do require proper disposal.

As a matter of practicality, the Department of Environmental Conservation which has delegated authority for enforcement of hazardous waste regulations in New York does not have the resources to "dumpster dive" for violations of fluorescent lamp disposal for a few incidentally disposed lamps. However, any re-lamping project for energy conservation or mass cyclical re-lamping must employ a lamp crushing/containing device or alternatively place burned out fluorescent lamps in the original shipping carton. In either case, the lamps can then be sent out for legitimate recycling/disposal at an approved facility.

## Disposal of "Shop" Towels

*Written By Fletch Ward, Signore Inc.*

Many businesses use shop towels with solvents to clean gross contaminants from products or in maintenance applications. The New York State Department of Environmental Conservation issued a Technical Administrative Guidance Memorandum or "TAGM" several years ago, but Resource Conservation and Recovery Act or "RCRA" inspections continue to reveal violations of this rule.

The TAGM requires that shop towels which contain "Listed" (those itemized in Federal RCRA regulations such as Toluene, Zylene, MEK, etc) or "Characteristic" (flammable, toxic, reactive, or caustic) wastes be managed as Hazardous Wastes unless sent to a commercial laundry for cleaning. The exemption for commercially laundered towels does not apply if the rags are contaminated beyond saturation, in which case the rags would always be regulated as hazardous and would have to be managed and accounted for as hazardous waste.

Businesses using laundries for cleaning contaminated shop towels must obtain and maintain copies of current sewer permits for these commercial laundries. These will be required if the facility chooses to undergo a RCRA inspection.

## ISO 14001 Video Replay at JCC

The Jamestown Community College will be presenting a two hour video replay program on ISO 14001 Voluntary Standard for Environmental Management Systems. The replay is scheduled for March 2, 2000 from 12:30 - 2:30.

MAJA members will receive a special discount rate of \$15 per person.

If you are interested please call at 716-665-5220 ext. 2446.

## Take Advantage of MAJA Services

### Member Surveys

- Wage and Salary Survey
- Holiday Survey
- Summer Vacation Survey
- Settlement Survey

### Training Programs

- MBA program through Penn State Erie.
- Training Courses in conjunction with Jamestown Community College and the Manufacturers Association of Northwest Pennsylvania.

### Member Communication

- Quarterly Newsletter
- Quick Fax System
- Membership Directory
- Membership Meetings

### Roundtables

- President & CEO
- Human Resources

### Discounted Services

- Workers Compensation
- ALLTEL discounts on Long Distance, Digital Centrex Lines, Communication Equipment and Internet.
- Business Training Library

## Roundtable Series 2000

The Manufacturers Association is offering a President/CEO and Human Resources Roundtable throughout 2000, bringing to the table issues and discussion topics important to the Manufacturing Community.

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Manufacturers  
Association of the  
Jamestown Area  
15 West Third Street  
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**1999 NYS EDZ  
Tax Forms Are  
Available at the  
Zone Office  
(716-483-7773)**

*In the interest of working together, this publication is a collaborative effort of the Greater Jamestown Economic Development Zone (GJEDZ) and the Manufacturers Association of the Jamestown Area (MAJA). If you have questions or would like to submit articles please call the MAJA office at 716-483-1833, fax 716-483-6175 or mail 15 West Third Street, Jamestown, NY 14701*

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## **Manufacturing Partnership With Landfill Produces Results**

The Chautauqua County Landfill received more waste in 1999 than in any year since the start of User Fees in 1989. The landfill also handled more recyclables than in previous years. Low prices and the support of the manufacturing community has enabled the landfill to handle most of the County's Industrial Waste. The landfill expects to receive most of the County's commercial and municipal waste as of March 1, 2000. The increased waste volume is projected to place the landfill in the black for fiscal year 2000.

Throughout 1999 the Manufacturers Association in collaboration with the Chautauqua County Landfill have worked with the manufacturing community to define the tonnage of waste being disposed by the manufacturing community and have sought to define where the waste is being disposed. Through the partnership manufacturers throughout the county have been made aware of the services provided by the landfill. In addition, the efforts has been successful in returning waste to the county landfill in turn keeping prices low and allowing the landfill to operate in the black.

The county is in the process of building the new 15 acre landfill cell. It is expected that the cell will be constructed by March 1, 2001. The cost of this cell will be between \$5.5 million – \$6 million, which is approximately \$2 million less than the original bond. The cell life will be approximately 7 years at an estimation of receiving 1,000 tons of waste per day.

If you have questions pertaining to the landfill please call Ted Osborne at 716-985-4785.

*Find Us On the Web*  
**GREATERJAMESTOWNEDZ.COM**

**MAJA-NY.COM**

